

## Details of the Collaborative Activity

**Name of the collaborating institute:** ISDC Projects India Pvt. Ltd, Bengaluru

**Name of collaborating department from YDU:** Yenepoya Nursing College (YNC)

**ISDC: 2019**

**Activities:**

**2018-19**

**MOU:**The MoU was signed in 2019 between Yenepoya Nursing College and ISDC Projects India Pvt. Ltd. for faculty competence, teaching and training enhancements and student placement.

**2020-21**

**Collaborative Events:** In collaboration with ISDC, YNC organized the following programs

1. Orientation program on “*Career Opportunity in UK*” was organized on 11<sup>th</sup> February 2020. A total of 96 delegates were benefitted from this program.
2. Orientation on “Cracking OET, CBT and OSCE for nursing career in UK” on 23<sup>rd</sup> August 2020. A total of 50 students were benefitted from this program.
3. OET training program was conducted by ISDC Projects India Pvt. Ltd from 2<sup>nd</sup> November 2020 for 3 months which involved total 600 hours. A total of 11 students were benefitted by this program.

ATTESTED

Dr.Gangadhara Somayaji K.S.  
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Activity held under ISDC MOU

1. Orientation to "Career opportunity in UK" – 98 students attended on 11/2/2020.
2. Orientation to "Cracking OET, CBT & OSCE for nursing career in UK" 40 students attended on 23/8/2020
3. The training programme on OET started on 2.11.2020 and training programme involves total hours 600 for the duration of 3 months. The following students ( Internal) are enrolled for OET training programme. Two students appeared for OET exam on 10.7.2021 and are awaiting for results.

Sl. No.	Name of the student	Batch
1.	Aishwarya K Kumar	B.Sc (N) 2016
2.	Janeetta	B.Sc (N) 2016
3.	Kevin Rodrigues	B.Sc (N) 2016
4.	Athira Baskaran	B.Sc (N) 2016
5.	Jemimol Reji	B.Sc (N) 2016
6.	Devika Naraynan	B.Sc (N) 2016
7.	Neethu Vincent	B.Sc (N) 2016
8.	Amala Elsy Mathai	B.Sc (N) 2016
9.	Jesteena Scaria	B.Sc (N) 2016
10.	Arpitha T N	P.B.B.Sc (N) 2018
11.	Vinny Mathew	P.B.B.Sc (N) 2018

External students who are currently attending training programme at Yenepoya University are :

1. Mary Shanthi Pais
2. Pramitha D Souza
3. Eva Maritas



PRINCIPAL  
Principal / Dean  
Yenepoya Nursing College  
Deralakatte  
Mangalore-575018

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MU  
(YNE)

**ISDC & YENEPOYA College of Nursing**  
**(Program Description)**

**Graduate Certificate in Healthcare Practice Program**

**(Delivery Location - Bangalore):**

This program offers International Certification by University of West of Scotland at our Bangalore campus (Approved Centre by the UWS). In this program the candidate has to come down for the approved centre for the International certification and complete the 600hrs Full time program.

**The Above Training Includes:**

- 1) Graduate Certificate in Healthcare Practice (UWS)
- 2) IELTS or OET Training
- 3) CBT Training
- 4) OSCE Training
- 5) NMC Registration
- 6) Recruitment
- 7) Relocation Process

The caution deposit of the program is ₹ 146,320/- which is refundable excluding taxes once the student completes the certification program and recruitment (as per the ISDC all Inclusive package).

**Graduate Certificate in Healthcare Practice Program**

**(Delivery Location – Yenepoya Campus Mangalore):**

This program offers ISDC Certification by International Skill Development Corporation UK, at Yenepoya, Mangalore campus (Approved Centre by ISDC) In this program the faculty from ISDC will be training the students for 600hrs Full time program at the approved ISDC Centre.

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✓

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Registered Office: UK  
International Skill Development Corporation Limited  
20-22, Wenlock Road, London, N1 7GU  
United Kingdom  
Regional Office: India  
10/1, 4th Floor, Lakshmi Narayan Complex, Pattee Road  
Vasanth Nagar, Bangalore - 560052, Karnataka, India

**The Above Training Includes:**

- 1) Graduate Certificate in Healthcare Practice (ISDC)
- 2) IELTS or OET Training
- 3) CBT Training
- 4) OSCE Training
- 5) NMC Registration
- 6) Recruitment
- 7) Relocation Process

The caution deposit of the program is ₹ 146,320/- which is refundable excluding taxes once the student completes the certification program and recruitment (as per the ISDC all Inclusive package).

**Conditions to be fulfilled by the partnered college: \_ \_**

- 1) The college should allow external students to be a part of the program once it is recognised as ISDC Approved centre.
- 2) The college should have a minimum of 30 students from the parent college to commence the program.
- 3) College should provide hostel facilities for the students if required, at a cost.
- 4) Below is the list of deliverables to be availed by ISDC and the partnered college.

**Key Responsibilities:**

ISDC	YENEPOYA
Faculty	2 Classrooms
Recruitment Process	Library access
Training (600 Hrs)	Computer lab access
Study Materials	Stimulator Lab Access

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**Revenue distribution Pattern by ISDC to YENEPOYA:**

<i>Discussed Revenue for YENEPOYA College of Nursing</i>				
<u>Program</u>	<u>UWS</u>	<u>ISDC- Refundable</u>	<u>ISDC- Non-Refundable</u>	<u>External Student</u>
<u>Location</u>	Bangalore	Yenepoya -Mangalore	Yenepoya -Mangalore	Yenepoya- Mangalore
<u>Payable Fee's (₹)</u>	10000.00	15000.00	15000.00	20000.00

Each party hereby confirms its agreement to the terms contained in this MOU on this 28<sup>th</sup> day of January, 2020.

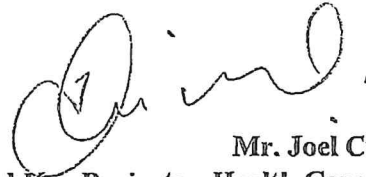
On behalf of YENEPOYA Nursing College

On behalf of ISDC




**Dr. Gangadhara Somayaji**  
Registrar  
Academy

Registrar  
Yenepoya (Deemed to be University)  
University Road, Daralakatta  
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**Mr. Joel Cutinho**  
Head Key Projects – Health Care

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**MEMORANDUM OF UNDERSTANDING**

BETWEEN

ISDC PROJECTS INDIA PVT.LTD

AND

YENEPOYA COLLEGE OF NURSING

**ATTESTED**

**Dr. Gangadhara Somayaji K S**  
Registrar  
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Mangalore 575 018, Karnataka.





## MEMORANDUM OF UNDERSTANDING

This Memorandum of Understanding is entered into at Bangalore on this, 10<sup>th</sup> day of June in the Year 2019.

BETWEEN:

**ISDC Projects India Pvt Ltd**, trading as ISDC - International Skill Development Corporation, and having its Regional Office at Lakshmi Narayan Complex, Palace Road, Vasanth Nagar, Bengaluru, Karnataka – 560052 (“ISDC”); hereinafter referred to as the FIRST PARTY.

AND

**YENEPOYA Nursing College**, a constituent college of YENEPOYA (Deemed to be University). Recognized under Sec3(A) of the UGC Act on 13.02.2007 No: MGC-4-00113/2006-07, C.D.No.: MGTD50. Accredited by NAAC with Nursing having its premises and office at YENEPOYA College of Nursing 4-45/4, Shangri – La, 1<sup>st</sup> Cross Dandakeri, Yeyyadi Off. Airport Road Mangaluru - 575018 (**YENEPOYA Nursing College**), hereinafter referred to as the SECOND PARTY.

WHEREAS

- The First Party, - ISDC, a Skill Development Company having expertise in Professional and Vocational Education and is interested in associating with the Second Party to promote and deliver the Graduate Certificate in Health Care Practices validated by the University of the West of Scotland, UK to the Final Year BSc /MSc Nursing Students or Alumni's of the YENEPOYA Nursing College.
- The Second Party on its part is interested in associating with First Party for promoting the Graduate Certificate in Health Care Practices as a potential career enhancement tool to its Final Year BSc/MSc Nursing Graduates and Alumni's.
- Graduate Certificate in Health Care Practices is a test preparatory program for Career Enhancement developed by ISDC in conjunction with the University of the West of Scotland (UWS) and the same has been validated by UWS; leads to UWS Awards to the

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students on Successful completion of the Program. Graduate Certificate in Health Care Practices is embedded and integrated with the OET (Occupational English Test), CBT (Computer Based Training for Health Care & Nursing Professionals) test curriculum; which helps Nurses to register with Nursing and Midwifery Council, UK on successful completion of the OET & CBT - for a potential employment in United Kingdom at National Health Service (NHS) Trust Hospitals.

The purpose of this Memorandum of Understanding is to set forth the terms and conditions under which the Parties to this understanding shall conduct themselves during the subsistence of the Memorandum.

This Memorandum of Understanding (“MoU”) is not, and is not intended to be, legally binding except as specifically set out below.

1. The Second Party shall support the First Party to promote the Graduate Certificate in Health Care Practices to its Final Year BSc/MSc Nursing Graduates and Alumni's.
2. The First Party takes care of the complete delivery of the Graduate Certificate in Health Care Practices at its Training Centres or at the Premises of the Second Party based on the mutual arrangements time to time.
3. The First party can use the name of the “YENEPOYA Nursing College” for promoting the Graduate Certificate in Health Care Practices in advertisements and other modes of communications.
4. The admission criteria and the number of seats for the above said program is fixed by the First Party.
5. The First Party facilitate the necessary exam-oriented training support as a part of the program to the students enrolled for the Graduate Certificate in Health Care Practices; this enables the students to attend the OET and CBT Examinations to pursue the NMC Registration.
6. The Students have to follow the rules and regulations of ISDC and University of the West of Scotland to successfully complete the Graduate Certificate in Health Care Practices.

ATTESTED  
*[Signature]*

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7. The First Party provides the necessary placement support to the successful students who have completed the Graduate Certificate in Health Care Practices and cleared OET & CBT Tests as per the NMC norms.
8. The First Party works with its group companies or partner companies in India and UK to execute the contract.
9. The Process Flow and Cycle is detailed in **Annexure 1** of this MoU for easy understanding.
10. The financial arrangement, fee structure and eligible refunds to the students are detailed in the **Annexure 2** of this MoU.
11. **The First Party pay INR 10,000/to the Second Party for each student enrolled from them.**
12. It is intended that the terms of this MoU will remain in force for an initial period of Three Years set out above or is otherwise terminated **in** accordance with the provisions of Clause 13. The MoU can be extended for further periods after the expiry of Three Years upon the parties mutually agreeing such extension in writing. The terms of this Memorandum may be modified at any time by both parties on mutual consent.
13. Either party shall be entitled to terminate the MoU on 60 days' notice. The MoU will automatically terminate:
  - If either party becomes insolvent;
  - Any potential Binding Agreement would be unenforceable, void or illegal due to any statutory or regulatory requirements; or
  - Terminates any Binding Agreement for cause.
  - In the event of the termination of the agreement, the First Party agrees to complete the existing batches on agreed terms.
14. All intellectual property created by a party in connection with the Collaboration shall remain the property of that party. The parties agree that any material jointly created by the parties for the Collaboration shall be jointly owned (in proportions to the contribution give)

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by the parties, unless otherwise agreed in writing.

15. Where the Collaboration reasonably requires the use by one party of intellectual property that is owned by the other party (the “**IPR Owner**”), the IPR Owner will licence such rights to the other party on a non-exclusive basis, without the right to sub-licence, solely for the purpose and to the extent necessary in connection with the Collaboration. Any such licence will automatically terminate when the MoU is terminated.

16. For the purposes of this MoU, “**Confidential Information**” shall be all information of a confidential nature (whether written or oral) concerning the business and affairs of either party which is obtained or received as a result of the discussions leading up to, the entering into or the performance of this MoU, including financial information, training & learning material, trade secrets, College lists, trade and commercial details and computer software and databases, the contents of all reports and documentation prepared by either party or on its behalf and any other information of a confidential nature designated by a party as confidential;

Each of the parties shall at all times while this MoU remains in force and after it has terminated, keep confidential the Confidential Information except where:

- The Confidential Information was already lawfully known, or became lawfully known to either of the parties independently;
- Disclosure or use is necessary by either of the parties (including their employees, agents and sub-contractors) for the proper and effective performance of this MoU;
- Disclosure is required by law to any government, governmental department, agency, regulatory or fiscal body or authority (whether national or foreign) and their authorized agents (including professional advisers);
- The Confidential Information is disclosed, in the case of ISDC, to another member of the ISDC group of companies;

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- Each party undertakes to the other that it will not disclose or make use of, for its own benefit, any of the Confidential Information of that other party.
- As ISDC the first party is in Association with other Institutions also the first party agrees to maintain integrity, confidentiality and shall not disclose any information related to the courses with other associated institutes of the First Party.

17. All disputes and differences of any kind whatever arising even after mutual discussions out of or in connection with this MoU shall be to the court of the Jurisdiction of Bangalore, Karnataka.

Each party hereby confirms its agreement to the terms contained in this MOU on this 10<sup>th</sup> day of June, 2019.

On behalf of YENEPOYA Nursing College

On behalf of ISDC

Dr. Gangadhara Somayaji K.S

Mr. Joel Cutinho

Registrar 10/06

Head Key Projects – Health Care Academy

Yenepoya (Deemed to be University)  
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IN WITNESS WHEREOF, the parties hereto have caused this Memorandum of Understanding to be executed as of the first date set forth above.

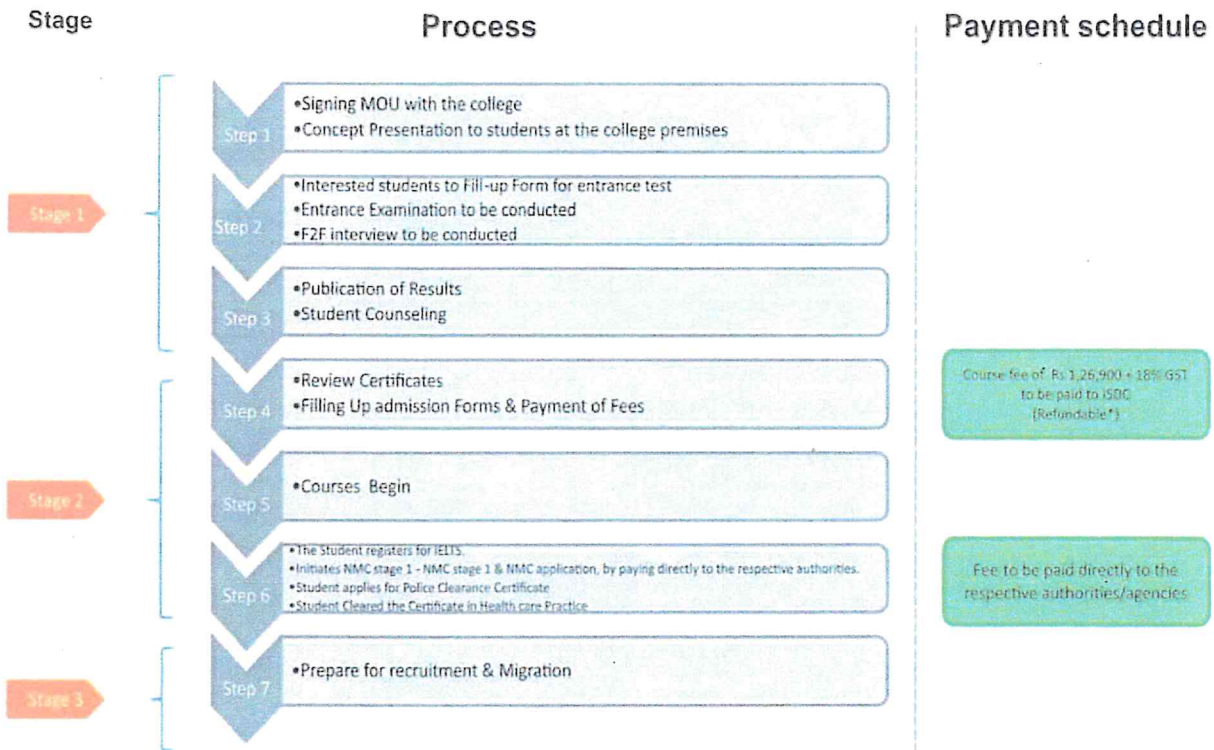
On this 10<sup>th</sup> day of June, 2019.

Witness:

ATTESTED

Dr. Gangadhara Somayaji K.S  
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\*Refund is processed after one month of work experience in UK. Taxes are not refundable

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## Annexure 2

The financial arrangement, fee structure and eligible refunds to the students

Option 1. {OET + UKVI}		ISDC				
S.No	Nursing Recruitment Costs	Nurse	NHS	Status	Total Refund	Comments
1	Graduate Cert in Health Care Practices	₹ 1,46,320/-		*Refundable	₹ 1,24,000/-	Inclusive GST
2	IELTS 7					N/A
3	UKVI (IELTS-UKVI)	₹ 18,500/-		Non refundable		After candidate clears OET exam
4	OET exam	₹ 31,020/-		Refundable	₹ 31,020/-	Refunded after their arrival in UK.
5	NMC stage 1 - CBT exam fee	₹ 12,220/-		Refundable	₹ 12,220/-	Refunded after their arrival in UK.
6	NMC Application	₹ 13,160/-		Non refundable		Paid by the Student - Non refundable
7	NMC Part 2 - OSCE exam		₹ 93,248/-			
8	Travel and accommodation for OSCE exam		₹ 14,100/-			
9	Police Clearance Certificate	₹ 4,700		Non refundable		Paid by the Student - Non refundable
10	Occupational Health test		₹ 4,700/-			
11	NMC registration fee (paid after OSCE pass)	₹ 14,328/-		Refundable	₹ 14,328/-	Taxes are non refundable
12	Documentation validations		₹ 4,700/-			
13	Health Surcharge (₹ 18,800/-)		₹ 56,400/-			
14	Visa (3 year costs paid in year 1)		₹ 41,078/-			
15	Certificate of Sponsorship		₹ 18,706/-			
16	Immigration Skills Charge		₹ 2,82,000/-			
17	Airport transfer on arrival		₹ 2,350/-			
18	Accommodation Support (3 months) / settling package		₹ 1,41,000/-			
19	Flight to UK		₹ 56,400/-			
	<b>Total</b>	<b>₹ 2,40,248/-</b>	<b>₹ 7,14,682/-</b>		<b>₹ 2,04,168/-</b>	
	<b>Total actual amount paid by the student (Paid-refund) =</b>	<b>₹ 58,680/-</b>				<b>*Refund is processed after one month of work experience in UK.</b>

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**Option 2 (IELTS 7)**



Sr no	Nursing Recruitment Costs	₹ Nurse	₹ NHS	Status	₹ Total refund	Comments
1	Graduate Cert in Health Care Practices	₹ 1,46,320/-		*Refundable	₹ 1,24,000/-	Inclusive GST
2	IELTS academy 7	₹ 12,650/-		Refundable	₹ 12,650/-	If IELTS 7 is done OET is not required
3	UKVI (UKVI IELTS 4)					Not required as IELTS 7 is cleared
4	OET exam					Not required as IELTS 7 is cleared.
5	NMC stage 1 - CBT exam fee	₹ 12,220/-		Refundable	₹ 12,220/-	Refunded after their arrival in UK.
6	NMC Application	₹ 13,160/-		Non refundable		Paid by the Student - Non refundable
7	NMC Part 2 - OSCE exam		₹ 93,248			
8	Travel and accommodation for OSCE exam		₹ 14,100/-			
9	Police Clearance Certificate	₹ 4,700/-		Non refundable		Paid by the Student - Non refundable
10	Occupational Health test		₹ 4,700/-			
11	NMC registration fee (paid after OSCE pass)	₹ 14,328/-		Refundable	₹ 14,328/-	Taxes are non refundable
12	Documentation validations		₹ 4,700/-			
13	Health Surcharge (₹ 18,800/-per year)		₹ 56,400			
14	Visa (3 year costs paid in year 1)		₹ 41,078/-			
15	Certificate of Sponsorship		₹ 18,706/-			
16	Immigration Skills Charge		₹ 2,82,000/-			
17	Airport transfer on arrival		₹ 2350/-			
18	Accommodation Support (3 months) / settling package		₹ 1,41,000/-			
19	Flight to UK		₹ 56,400/-			
<b>Total</b>		<b>₹ 2,03,378/-</b>	<b>₹ 7,14,628/-</b>		<b>₹ 1,63,198/-</b>	
<b>Total actual amount paid by the student (Paid-refund) = ₹ 40,180/-</b>						<b>*Refund is processed after one month of work experience in UK.</b>

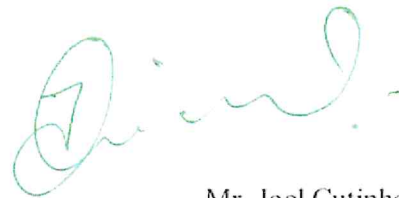
On behalf of YENEPLOYA Nursing College

On behalf of ISDC



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Mr. Joel Cutinho  
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